

Sarah CUADRADO

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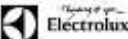
◆ PROFILE

- International experience at AIRBUS and LIEBHERR-Aerospace
- Independent, flexible and proactive working methods
- Good team player and open minded
- Good sense of organization matters (proactivity, anticipation, priorities management)
- Customer oriented and Team Animation/Coordination
- Project Management ; Leadership

◆ SKILLS

- Fluent in English
- Sales Administration and commercial contract application (customers: airlines)
- Sales Strategies
- Supply Chain - Logistics and reverse
- Production Management
- Data Analysis
- Project Management (LBIP+ - SAFE AGILE Methodology): MFT
- Computer Skills**
 - SAP (ARF- EWM) and LTP solutions : DAS – TMS – FlowMetrics
 - ERP (SAP, BaaN, ARF400) + CRM
 - Microsoft Office and SharePoint
 - Google Suite

◆ WORK EXPERIENCES

From March 2021	Supply Chain Coordinator – PIERRE FABRE • Supplier Management (contractual conditions application) • Monitoring of new product launches • Industrial activity planning • Coordination of Suppliers and Internal services	
From Sept 2018 To Sept 2020	SCL&T Specialist – Supply Chain Logistics and Transport : - AIRBUS SAS (Central Entity) EWM (Extended Warehouse Management) : Supporting Deployment in AIRBUS' warehouses • Defining the golden rules (standard processes, warehousing strategies, support management,...) to optimize the Warehouse Management under EWM - E2E flows • Creation of the EWM Standard Guide for AIRBUS Logistics Community (LOLA) • Change Management (Training documentation, Team Support (Pilot REX), meeting animation and coordination (LTP Weekly, OTTE Steerco) • Project Leader Junior : Activity Based Costing for EWM (Work with FORIZONS) LTP Logistics Transformation Platform (Airbus 'initiative') • Managing Communication Projects: LTP Communication Plan 2020-2021 • Supporting Continuous improvement process flows & digitalization projects	
From Jan, 2016 To July 2018	Customer Support Management - LIEBHERR-AEROSPACE Toulouse SAS • Analyzing customer requests (RFQ/AOG/Orders/Planning/Export Control/SQM Supplier Quality Management...) • Carrying out/following up orders & KPI's (OTD 'On Time Delivery' respect, detailed KPI-data to customer, pricing...) • Project Leader and Parts Return Manager : RMA - Reverse Logistics (Return Manufacturing Authorization – Part 21G & 145) • Reworked Part Manager for Spares Parts Services (pieces reworked on-site) ; Define full E2E Process	
2015	Customer Service – Sales Administration – MICROTURBO SAFRAN • Managing and analyzing Customers Purchase orders (New part 21G) • Carrying out/following up financial credit notes for Spares Service and KPI presentation	
2014 2015	Customer Service – Sales Administration – LIEBHERR-AEROSPACE Toulouse SAS • Managing Liebherr Repair stations and international relocated stock (via « DRP » Distribution Resourcing Plan) • Managing and analyzing of civil and military orders • Coordinating DRP and Work Stoppage management of Liebherr Repair stations worldwide (  ) • Managing Non-Conformity Delivery for ensuring good OTD • Supporting customs request from Korean Airline (Approved Exporter Title in EU)	
2014	International Sales Assistant – DIMOTRANS Group (FR) • Coordinating the documentary channel (export) • Establish transport pricing (specifics conditions & Incoterms)	
2013	International Sales Assistant – ELECTROLUX LAUNDRY SYSTEMS (UK ) • Prospect analysis and following up prospects/customers databases • Benchmarking (Scope: Laundry market in the UK) / Doc Translation • Attending trade negotiations with customers in face-to-face	
2010 2013	Organization Support & Logistic of communities actions in Toulouse – ROTARACT CLUB Toulouse St Exépury - Volunteer	

◆ EDUCATION

2018-2020	Master' degree: International Logistics Operations Manager - Apprenticeship	SUPDELOG Toulouse
2014-2015	Professional License degree in Business Development and Marketing - Apprenticeship	IGS Campus Toulouse
2012 - 2014	BTS Commerce International : Equivalent to a post A-level vocational diploma in International Trade / Import Export	

◆ PERSONAL INTERESTS

• **Sports:** Practicing classical dance since age 6 - Dance (Flamenco, Rock, Lindy Hop, Salsa & Tango) // **Reading Books**

• **References available upon request •**