

Giovanni Foglia

Date of birth: 30th January 1993

Address: Vestre Teglade 2G, TH • Copenhagen, 2450, Denmark

Phone number: Danish +45 52807408

Email address: giovanni.foglia@cemsmail.org



Profile

Strong and mature interpersonal skills, excellent ability to interact with people even if met over a short period of time and regardless of age, background and context.

Very good and natural attitude to analysis, interaction and debate. Teamwork oriented approach and good ability to coordinate and organize projects and groups of people, in different situations and contexts.

I see myself as a long-perspective person, curious and with many interests, also differing from my University's studies, such as music, art and sciences. I find it satisfying and important to grow and gain a cross-disciplinary education.

Work Experience

Sep – Dec 2016

Ferrero Australia PTY. LTD
168 Walker Street, Sydney

Marketing Assistant – Intern

Brand and Marketing Assistant at Ferrero Australia
Support in Media campaign, Brand monitoring, Invoices, Stakeholder relations

July – August 2014

MaxMara Italia SRL
Via Giulia Maramotti 4, Reggio Emilia

Internship at MaxMara Holding

Sales assistant, External Sales Office
Sales assistant for Franchising clients, showroom assistant,
Overview of areas: Retail Manager, Visual Merchandiser, B2B.

1 – 31 July 2013

MaxMara Espana SLU,
Carrer de Les Ciències 81, Barcelona

Internship at MaxMara España SLU

Sales: overview of roles and duties; clients visit with sales agents.
Administration: balance sheets (on big Retailers corners), Intrastat,
Money transfer and payments.
Showroom: Preparation of the 2014 Spring-Summer samples and sale to multibrand, franchising clients and directly owned shops.

Education

January 2016 – Ongoing

CEMS Master in International Management

Copenhagen Business School – University of Sydney Business School

September 2015 – Ongoing
Copenhagen, Denmark

Master of Science in International Business

Copenhagen Business School

September 2012 – July 2015
Bologna, Italy

Bachelor Degree in Business and Economics

University of Bologna, School of Economics, Management and Statistics
Graduated with 110 cum laude/110

Thesis: “Building Mercosur: Integration and Convergence Projects of an Asymmetric Customs Union”.

January 2015 – June 2015
Buenos Aires, Argentina

Participation to Semester abroad

Universidad de Bologna, Representación en la Republica Argentina
Focus on Business Strategy, International Economics and Marketing

August 2010 – July 2011
Monett, Missouri, USA
AFS Exchange Student

High School Diploma
Monett High School, Missouri, USA

September 2007 – June 2012
Reggio Emilia, Italy

High School Diploma
Liceo Classico Ariosto – Reggio Emilia
Focus on classical studies (Latin, Ancient Greek, Italian Literature).

Competencies and Skills

Languages

Italian, mother tongue
English, excellent, TOEFL 110/120
Spanish, intermediate, CELU Intermedio Muy Bueno
French, school level
Chinese, elementary course – University of Sydney

IT Skills

Advanced use of **Microsoft Office** (recognized through the “Computational Tools” exam during bachelor studies)
Basic use of **SAP**
Basic use of **SAS, STATA, Microsoft Access**
Good use of Windows operating systems.

Organizational /Managerial Skills

Diplomacy and ability to interact with clients, professionals and people in general. Organizational and coordination capacities are naturally present in me but have been also recognized by students, professors and professionals during studies and work experiences. Ability to manage groups, good in-team cooperation, as shown while being a student representative and during my course of studies.

Driving License

European (B) driving licenses.
Available for travels and transfers, if required.

Other Activities

January 2017 - Ongoing
CEMS, Copenhagen Business School

Head of Corporate Relations – CEMS Club Copenhagen

September 2015 - Ongoing:
Copenhagen Business School

President of the Italian Student Organization
ISO is a member of CBS Students network,
Member of the Quality Board, Master in International Business

October – November 2014
Reggio Emilia, Italy

Staff Member of a Candidate at Emilia-Romagna Regional Elections
The Candidate has been elected in the Regional Council of Emilia Romagna

September 2011 – August 2012
Reggio Emilia, Italy

School Representative and Member of the Province Schools Council
From the first year I have been elected as class representative

Music

Tenor Sax - Outstanding Musicianship Award, Vine Jazz Festival, Kansas City (USA)
Monett's High School Jazz Band
Electric Bass
Member of an Indie-Rock local group

Working activities

During my year in the **USA I worked in a Dairy Farm** and helped my host family at their privately owned Animal Clinic. I also learned how to **drive a tractor**, in order to accomplish some works in the field. **Copenhagen, waiter** at an Italian Restaurant.